

## Firewall Solutions- Evaluation

Three proposed solutions were evaluated.

One proposed solution did not meet capability requirements as listed in the Request for Proposal

The remaining two solutions address both current and anticipated growth needs.

|   | Fortinet            | Palo Alto           |
|---|---------------------|---------------------|
| <b><u>Solution differentiators (based on features specified in RFP)</u></b>                     |                     |                     |
| Minimum 6 SFP+ 10G ports  | 3                   | 1                   |
| Sufficient capacity for anticipated growth  | 3                   | 3                   |
| Concurrent sessions capacity (in millions)  | 3                   | 1                   |
| Threshold capacity when implementing all features   | 3                   | 3                   |
| Content Filtering   | 3                   | 3                   |
| Off-network content filtering for district devices  | 3                   | 3                   |
| VPN portal  | 3                   | 3                   |
| <b>Functionality Score</b>  | <b>21</b>           | <b>17</b>           |
| <br>  |                     |                     |
| <b>Anticipated Solution Cost (hardware, installation, services and maintenance for 5 years)</b> | <b>\$518,375.00</b> | <b>\$720,878.06</b> |

The Director of Technology recommends award to IP Networks, Inc for the Fortinet Solution

IP Networks Inc is located in Sedona, AZ.

RFP was sent to 28 vendors with 3 responses (1 was no bid)