

## Backup and Disaster Recovery Proposals

### Hosted Offerings

Backup and DR provided as service; vendor maintains and manages equipment

<u>1st year cost</u>	<u>5 yr cost projection</u>	<u>Vendor</u>
\$ 47,433.00	\$ 227,640.00	Involta
\$ 106,588.56	\$ 445,342.80	Airnet Group
\$ 317,117.55	\$ 1,469,104.74	AOS*

\*this offering also includes day-to-day management services

### In-house equipment

All resources maintained and managed by District, installed at two district-selected locations

<u>1st year cost</u>	<u>5 yr cost projection</u>	<u>Vendor</u>
\$ 167,018.59	\$ 221,554.07	Networks

### Hybrid-

Combination of in house equipment and hosted services

<u>1st year cost</u>	<u>5 yr cost projection</u>	<u>Vendor</u>
\$ 63,318.70	\$ 216,390.70	Infrastructure Services
\$ 255,051.00	\$ 255,051.00	RSM
\$ 149,605.00	\$ 740,821.60	CenturyLink

### Others

Did not meet District needs  
Did not meet District needs  
Did not meet District needs

### Vendor

Oxen  
Stonefly  
Datalink

Involta solution:

- Lower upfront costs
- No additional hardware required at District facilities; reduces costs associated with operating and managing in-house hardware
- Solution is hosted in a Category 3 data center
- Leverage existing District-owned fiber to create a secure connection and eliminate leased connectivity costs
- Offered 3-year term as option, with anticipation that service-costs would decrease for fourth and fifth years (not reflected in 5 yr. projection).

The Request for Proposal was sent to 25 vendors and posted on the web. Proposals were received from ten companies.